

Indiana University of Pennsylvania Vice President for University Advancement

Indiana University of Pennsylvania invites applications and nominations for the position of Vice President for University Advancement.

The Vice President for University Advancement (VPUA) provides leadership and direction for the University Advancement division, serves on the president's executive team and cabinet, and is a liaison to two university-affiliated not-for-profit organizations: the Foundation for IUP and the IUP Alumni Association. The Vice President reports directly to the president of the university. The University Advancement division is organized to lead and support development, fundraising, and alumni activities, and the Vice President is responsible for effectively deploying the division's resources to further the university mission and strategic plan. The VP and division will work collaboratively with other members of the president's cabinet, academic deans, faculty, staff members who support student success and other members of the Student Affairs division, athletic department staff, and affiliated organizations. The Vice President will also work collaboratively with external volunteers, external corporations, and others to achieve divisional and university goals. The Vice President is expected to play a visible role in community leadership.

The successful candidate will be committed to relationship-based advancement work that values authenticity, integrity, and personal engagement. A strong record of leadership and accomplishment, and documented success in fundraising that includes major gifts, annual giving, planned giving, and campaign experience, is required. A minimum of five years of advancement experience is required, along with a minimum of five years of senior-level experience in directing or facilitating successful fundraising campaigns, ideally \$50 million or higher.

Indiana University of Pennsylvania, founded in 1875, is a vibrant, comprehensive, research-based, teaching-focused, student-centered learning community and is home to 9,254 students from 48 states and 64 countries. IUP students study across 160+ associate, bachelor's, master's, and doctoral programs. To learn more about Indiana University of Pennsylvania, visit <https://www.IUP.edu>.



Division of University Advancement

The Division of University Advancement is committed to the promotion of the university and its accomplishments. The University Advancement team secures and stewards gifts from alumni, friends, and corporations that advance the university’s strategic priorities, enhance the student experience, provide much-needed assistance for student scholarships, and support the faculty.

The University Advancement division facilitates the understanding, participation, and support of IUP’s students, faculty, alumni, trustees, parents, friends, corporations, foundations, and legislators. The division, through its departments, staff, and volunteers, represents the university with the highest standards of excellence in education and service to a variety of publics. It also provides guidance and oversight of strategies and initiatives related to alumni engagement, donor participation, fundraising, and the overall culture of philanthropy throughout the university.

Inherent to the mission of the division is a commitment by its personnel to be responsive to the various constituencies served by the university. In particular, emphasis is placed on professional, courteous, and responsive behavior toward students, parents, alumni, and other leaders upon whom Indiana University of Pennsylvania depends for support. The following are the offices within University Advancement:

- Alumni and Constituent Engagement
- Major and Annual Giving
- Strategic Partnerships
- Engagement and University Events
- Advancement Services

The Vice President for University Advancement oversees a team of 20 full-time staff, with four direct reports. The division has an operating budget of \$4.6 million (inclusive of salaries).

Indiana University of Pennsylvania has a diverse and dynamic alumni pool of more than 145,000 graduates worldwide, with 25 percent of the alumni population interacting with the university through a combination of digital, in-person, volunteer, and/or philanthropic engagement. Over the last seven years, IUP has completed eight Alumni Engagement Scoring and Rescoring projects to assist in the identification of how the alumni population continues to engage with the university. These extensive projects have yielded insightful data on alumni donor behavior.

Currently, alumni giving participation is approximately 5 percent, providing the opportunity to increase alumni philanthropic support with enhanced communication and engagement initiatives. A majority of IUP alumni live and work in Pennsylvania, with pockets of alumni residing in Texas, Florida, New York City, Washington, DC, the San Francisco Bay Area, Los Angeles, and some other areas.

As IUP celebrates its 150th anniversary, the Vice President for University Advancement will have the opportunity to leverage this momentous occasion to advance philanthropic support for IUP and further its exciting upward trajectory.

The following is an overview of fundraising for the past three years:

Year	Total	Alumni	Non-alumni Individuals	Individual Total	Foundations	Corporations	Donor Advised Funds	Other Organizations	Organization Total
2023	\$5,494,870	\$2,280,598	\$833,840	\$3,114,438	\$697,399	\$449,085	\$216,971	\$1,016,977	\$2,380,432
2022	\$6,622,375	\$2,882,799	\$1,365,524	\$4,248,323	\$562,949	\$374,339	\$423,943	\$1,012,821	\$2,374,052
2021	\$4,801,041	\$2,081,060	\$731,023	\$2,812,083	\$344,037	\$437,739		\$1,207,182	\$1,988,958

Imagine Unlimited Campaign

In February 2021, IUP completed its Imagine Unlimited comprehensive campaign, raising more than \$81.6 million, exceeding its \$75-million goal, and ending the campaign six months early. Imagine Unlimited exceeded all previous fundraising campaigns staged by the university by more than \$35 million and included the university's largest one-time gifts in its history: \$23 million from alumni John and Char Kopchick and a \$7-million gift from alumni Tim and Deb Cejka. IUP's Imagine Unlimited comprehensive campaign was the largest comprehensive campaign in Pennsylvania's State System of Higher Education.

Foundation for IUP

The Foundation for IUP is an independent, nonprofit, charitable 501(c)(3) corporation, organized in 1967 to promote and support the educational purposes of IUP. It is affiliated with IUP pursuant to a memorandum of understanding. The purpose of the foundation, as stated in its charter, is as follows:

To promote educational purposes in connection with or at the request of the university by encouraging, sponsoring, and aiding institutional goals; by furthering education and learning in the arts and sciences and the pursuits and professions of life; by making gifts, scholarships, by providing other support for the accomplishment of university objectives; by seeking, acquiring, holding, and using gifts, bequests, devises, endowments to meet the needs of IUP; by acquiring or otherwise providing buildings, grounds, or other suitable facilities, improvements, or equipment for IUP.

The foundation acts as the repository for private financial support and has fiduciary and legal responsibilities for the management, investment, and disbursement of the funds and for the conduct of all the organization's affairs.

The foundation manages more than \$233 million in assets, approximately \$77 million in endowed funds, and \$100 million in real estate. The foundation also accepts and maintains ownership of nonfinancial gifts, such as objects of art.

The foundation is governed by a board of directors. Board members are chosen for their professional expertise and support of the university. The Foundation for IUP is a tax-exempt organization under section 501(c)(3) of the Internal Revenue Code of 1954, as amended. Gifts made to the foundation are deductible as charitable contributions under Section 170 of the Internal Revenue Code.

IUP Alumni Association

The IUP Alumni Association is an independent 501(c)(3) Pennsylvania nonprofit corporation governed by a board of directors elected by a majority vote of the board membership. The IUP Alumni Association is affiliated with Indiana University of Pennsylvania pursuant to a memorandum of understanding. IUP Alumni Association funds are separately maintained by the Foundation for IUP. The IUP Alumni Association does not solicit or fundraise on behalf of IUP. To learn more about the IUP Alumni Association board of directors, please visit <https://www.iup.edu/alumni/association/board-of-directors.html>.

Leadership Opportunities

Serve as a Strategic Partner for President Driscoll and His Leadership Team

The VPUA will advance the mission, vision, and the goals of IUP in concert with President Driscoll and senior administrative and academic colleagues. The VPUA will be a proven fundraiser and advancement leader with the ability to provide experienced support and strategic advice to President Driscoll. In addition, the VPUA will be an integral and contributing member of the IUP leadership team, building and maintaining transparent, collaborative, and supportive partnerships with the other leadership team members to foster a comprehensive advancement program across the university.

Provide Vision and Leadership for the University Advancement Team

The VPUA will strengthen and support the University Advancement team with a collaborative, collegial, and open leadership style that develops and empowers the staff and ensures accountability through clearly defined goals, priorities, and metrics. This person will inspire the team to grow professionally and embrace an ambitious fundraising platform by articulating and disseminating a clear vision and plan for University Advancement and by fostering a departmental culture that embraces nationally recognized best practices and excellence in performance. The VPUA will ensure that staff members' skills and experience are well matched to their roles and responsibilities and will provide the professional development the team may need to achieve its full potential.

Provide Leadership for IUP's Next Comprehensive Campaign and Strategic Fundraising Priorities

Encouraged by the success of IUP's last campaign, and eager to capitalize on the opportunities in front of the university, IUP has launched a planning effort for IUP's next comprehensive campaign. A preliminary goal of \$150 million has been established to support the advancement of IUP's strategic plan. The next VPUA will provide proven and collaborative leadership for the planning, implementation, and execution of the campaign, engaging all university stakeholders as thoughtful partners in the comprehensive long-term effort. The VPUA will develop the capacity of University Advancement to sustain a major campaign, work closely with the volunteer leadership for the campaign, reach across divisional and disciplinary lines to ensure communications and messaging are consistent and resonate with the university's strategic plan and priorities, and provide enthusiastic leadership for all phases of the campaign. Notably, the VPUA will play a key role in working to develop funding through the campaign to support IUP's efforts to launch a new college of osteopathic medicine, as well as to secure support aligned with IUP's strategic priorities, including scholarships and student success, faculty development and support, research, athletics initiatives, capital projects, and general operating support, among other things. As the chief advancement officer for IUP, the VPUA will play a key role in personally building and advancing relationships that lead to the solicitation and securing of seven- and eight figure transformational gifts to support institutional objectives and contributing to IUP's long-term sustainability, growth, and excellence.

Strengthen Collaboration with IUP's Academic Enterprise

The VPUA will engage with and strengthen University Advancement's collaboration with IUP's provost, deans, department chairs, and faculty and will embrace them as partners in fundraising. The VPUA will grow the partnership between University Advancement and the academic enterprise that provides structure for robust fundraising collaboration and coordination and will facilitate communication and, as appropriate, professional development for faculty interested in being more extensively involved in advancement work. Importantly, the VPUA will deeply appreciate the expertise of academic leaders and faculty as subject matter experts to leverage prospect and donor interest and conversations.

Significantly Grow Corporate and Foundation Support

Growing support from corporations and foundations is a major area of opportunity for the next VPUA, who will have the opportunity to build out a more robust and sophisticated corporate and foundation relations program. The VPUA will have a proven ability to cultivate meaningful relationships with corporate partners and foundation leaders, including understanding their philanthropic objectives and aligning them with IUP's mission and strategic priorities. Additionally, the VPUA will have experience in showcasing a university's impact and potential collaborations through compelling proposals and presentations tailored to prospective donors. The VPUA will know that collaboration across departments is essential, harnessing the expertise of administrators, academic leaders, and faculty to develop innovative projects that resonate with potential funders.

Build and Nurture a Collaborative Relationship with the IUP Foundation

The VPUA will work closely with the executive director of the Foundation for IUP and the foundation staff as a partner to leverage the foundation's capabilities to support University Advancement, to enhance communications between the foundation and University Advancement, and to ensure that University Advancement staff members are trained and informed as to the information and documentation required by the foundation. In addition, the VPUA will appreciate the foundation board members' interest in engaging in developing philanthropic support for IUP and will leverage their energy, knowledge of the university, connections, and commitment to success in fundraising efforts.

Foster Enhanced Alumni Engagement and Commitment in Partnership with the Alumni Association

The IUP Alumni Association works to strengthen the bond between IUP and alumni through alumni engagement initiatives and activities. With guidance from the IUP Alumni Association Board of Directors, the Office of Alumni and Constituent Engagement is implementing a strategic plan that complements IUP's strategic plan. The VPUA serves as an ex officio member of the board of directors of the IUP Alumni Association and will create a strong and collaborative partnership with the Alumni and Constituent Engagement staff and an active and dedicated board to further increase alumni engagement. The VPUA will lead the execution of strategic priorities to develop, strengthen, and sustain a very highly engaged and committed alumni network that conducts activities including affinity, identity, and special interest programs; alumni admissions; alumni relations; campus and student engagement; career and professional development; regional programs; special events; and volunteer engagement.

Position Responsibilities

The VPUA's responsibilities include the following:

- Responsible for the conceptualization, organizational design, and structure of a comprehensive University Advancement program that supports the mission and goals of the university. Evolve strategically the administrative assignments of University Advancement to ensure a variety of programs and build capacity in the division to respond to and support university efforts.
- Participates in the president's cabinet. Consults, advises, and participates in institution-wide planning, program design, and problem solving. Suggests and initiates considerations that support university program development, progress, and administrative improvements. Represents the university in a wide variety of regional, community, and higher education settings.
- Annually develops the mission, goals, and objectives for both current and long-term improvements to the University Advancement area. Assesses needs, evaluates progress, and sets direction for the work of the division to assist the president's goals for the university and to meet the goals of the division for the university. Plans, advocates for, and allocates budget resources to support the program. Presents information to both university senior administration and appropriate trustees and volunteer board members. Interprets, communicates, and sets priorities for University Advancement relative to university goals and projects.
- Serves as a liaison to the Foundation for IUP and the IUP Alumni Association.
- Responsible for current, mid-, and long-range planning for comprehensive fundraising programs for the university. Reviews and knows fully each program's strengths and weaknesses in assisting with fundraising within the university. This may include internal consulting and outreach for the various academic and special project endeavors. Participates in and initiates donor cultivations and solicitations, donor awards, and donor stewardship to support all private resource efforts. Structures both mini and major campaigns for resources. Facilitates the raising of money through program design and staff support. Provides leadership and guidance to research prospective supporters and promotes a variety of ways to cultivate donors. Personally manage a portfolio of donors executing cultivation and solicitation activities, with a focus on advancing and closing transformational gifts.
- Responsible for recruitment, supervision, evaluation, and deployment of staff for the division. Seeks to support staff changes, promotions, and effectiveness. Participates in university-wide decisions for staff development. Responsible for staff professional (and personal, where it influences work patterns) growth and development. Includes selection and access to consultants and support for individual, and group, internal and external professional training. Includes individual coaching and guidance about skill acquisitions.



Qualifications and Preferred Attributes

Minimum Qualifications

- Master's degree highly preferred
- A minimum of five years of experience as a university, senior-level development/advancement officer. (Experience of five or more years at the level of university development/advancement Vice President will be considered a plus.)
- A minimum of five years of university, senior-level experience in directing or facilitating successful capital, endowment, or comprehensive campaigns, preferably at the level of \$50 million or higher.

Preferred Attributes

- Primary (line) administrative experience in directing or administering development/advancement, alumni relations, and community outreach.
- Experience in directing, coordinating, and/or serving as a member of university foundation and university alumni relations boards.
- A record of strong budget management, unit administration, and leadership capabilities.
- A record of strong organizational management, mentoring, and team-building skills.
- Demonstrates strong people skills and public communication to enhance the university's success in its marketing, fundraising, student recruitment, and community outreach goals and initiatives.
- A record of continuous success in securing major gifts from individuals, corporations, foundations, and other external sources; experience closing significant, multimillion-dollar gifts is strongly preferred.
- A demonstrated record of success in developing and/or promoting university- corporate and university-community partnerships (preferably in a university-town environment).



About Indiana University of Pennsylvania

Founded in 1875, IUP is a vibrant, comprehensive, research-based, teaching-focused, student-centered learning community. IUP combines the academic opportunities of a large university with the highly personalized and intimate learning-centered environment of a small college. More than 9,000 undergraduate and graduate students in five academic colleges are enrolled in IUP's accredited and nationally recognized programs, enjoying traditional and nontraditional classroom experiences, engaging in research and service activities with their faculty mentors, becoming lifelong learners, preparing for rewarding careers and productive lives, and developing leadership skills for effective citizenship.

IUP is accredited by the Middle States Association Commission on Higher Education. IUP has received consecutive reaffirmations of accreditation since 1941. As of June 30, 2022, the investment portfolio was more than \$111 million (of which approximately \$72 million was in endowed funds).

IUP offers a path for every passion and purpose—from bachelor's degrees in fields such as biochemistry, music education, criminology, accounting, interior design, and computer science to graduate programs in nursing, health services administration, business, clinical psychology, and more.

Not only does IUP offer an abundance of undergraduate and master's programs, but it is the only university in Pennsylvania's State System of Higher Education to offer doctor of philosophy degrees. Degrees are offered from the broader, more traditional (philosophy, anthropology) to the career specific (safety sciences, respiratory therapy).

IUP boasts

- More than 100 undergraduate degree programs, combining rigorous classroom work with numerous internships and education abroad, research, and other experiential learning opportunities.
- A nationally renowned honors program, the Cook Honors College.
- More than 40 graduate degree programs, including 13 doctoral programs.

Academic Colleges

- College of Arts and Humanities
- Eberly College of Business
- College of Education and Communications
- College of Health and Human Services
- John J. and Char Kopchick College of Natural Sciences and Mathematics

Additionally, the School of Graduate Studies and Research, the Cook Honors College, and the University College each have a focus that contributes to the overall academic experience at IUP.

IUP is actively exploring the possibility of opening a new college of osteopathic medicine to respond to Pennsylvania's, and especially rural Pennsylvania's, healthcare crisis, due in large part to the shortage of primary care physicians. IUP has chosen osteopathic medicine, because doctors of osteopathic medicine (DOs) traditionally pursue careers in primary care, and many choose to practice in rural areas, where there is a critical shortage. Once established, IUP's proposed college of osteopathic medicine would be the only public college of osteopathic medicine in Pennsylvania. One of the first steps to seeking accreditation for the program was completed in November 2023 when Miko Rose, a board-certified physician in psychiatry and neurology who is nationally known for her wellness programming, was selected as the founding dean for IUP's proposed college of osteopathic medicine.

University Accolades

IUP makes significant contributions to the economic and cultural strength of the region, the commonwealth, and the nation through education, scholarship, and service. A catalyst for social and economic mobility, the university is consistently recognized for excellence.

For more than two decades, IUP has held a place in the Princeton Review's Best Colleges guidebook, which selects universities based on surveys and interviews with students. Schools in the guidebook are ranked in eight categories, including academics, admissions selectivity, and financial aid. Students interviewed for the publication recognize IUP as a university that provides students with an "inexpensive" education replete with "respected" programs and an institution that "delivers on its promises" with "truly stellar academic departments," and faculty who are "great, knowledgeable, and passionate about what they do." One student commented, "Professors feel like family and express that they genuinely care about the students outside of just the classroom situation. They see (us) as more than just students and aim to help us get the most out of IUP resources and time."

In addition, the following are examples of recent IUP recognition:

- The Wall Street Journal/Times Higher Education College Rankings puts IUP in the top 20 percent for student engagement, student recommendations, student interaction, and breadth of opportunities for involvement.
- One of only 41 Pennsylvania schools in Forbes magazine's "America's Best Colleges," which evaluates graduation rates, academic success, student debt, and postgraduate success.
- Money magazine's editors chose IUP for its "Best College for You" list, based on quality of education (including graduation rates), affordability, and outcomes.
- Selected by Washington Monthly for its annual "Best Bang for the Buck" listing.
- College Factual ranks IUP highly in 35 different categories, including in the top 15 percent of universities for affordability.
- Inaugural recipient of the Pennsylvania National Guard Association's Guard Friendly School designation. Universities are selected for this honor in recognition of dedication and support to members of the Pennsylvania National Guard.
- One of only two Pennsylvania colleges and universities ranked in "Best Online Colleges and Universities, 2019-2020," by EdSmart.org.
- Ranked eighth in the state by "Best Value Schools" for the quality and value of its online programs.
- Top 10 of EduRef.net's "10 Most Affordable Accredited Online Colleges."



Accreditation

IUP is accredited by the Middle States Association Commission on Higher Education. IUP has received consecutive reaffirmations of accreditation since 1941.

Campuses

Located in the heart of Indiana, Pennsylvania, IUP's main campus has grown from 12 acres and one building in 1875, to 354 acres and 65 major buildings. The IUP Student Cooperative Association not only owns and operates the Hadley complex adjacent to the main campus, but also owns and maintains a 280-acre outdoor recreational park a short distance away.

- Affiliate campuses are located in Punxsutawney and Pittsburgh East.
- The nationally recognized IUP Academy of Culinary Arts is in Punxsutawney.

The IUP Libraries system advances IUP's education and research mission by providing resources for its communities of successful scholars to explore, collaborate, and create knowledge in an inclusive and safe learning environment. The Libraries system consists of the Stapleton/Stabley library complex and the Orendorff Music Library. The system is part of the Keystone Library Network and the State System of Higher Education Library Consortium.

Faculty

At IUP, students work closely with their professors to achieve their goals. Nearly all classes are taught by faculty members, as opposed to graduate assistants.

- Four faculty have been included in a list of the 300 highest rated by students in the US (Princeton Review.)
- Faculty have won more than 60 Fulbright scholarships, allowing them to study and research in more than a score of countries.
- Faculty research has been sponsored by institutions such as the National Science Foundation, NASA, the American Chemical Society, the National Institutes of Health, the Centers for Disease Control and Prevention, and the US Department of Education.

Student Life

Students benefit from the leadership, professional, service, and social opportunities offered by more than 250 student organizations, including 30 fraternities and sororities.

- IUP has been ranked sixth in student clubs and activities among colleges in the Mid-Atlantic region by College Insider.

Crimson Hawk Athletics

- IUP has a nationally competitive NCAA Division II athletics program that competes in the Pennsylvania State Athletic Conference.
- IUP Athletics sponsors 19 varsity sports at the NCAA Division II level, including eight varsity sports for men (baseball, basketball, cross country, football, golf, swimming/diving, and indoor and outdoor track and field) and 11 for women (basketball, cross country, field hockey, lacrosse, soccer, softball, swimming/diving, tennis, indoor and outdoor track and field, and volleyball).
- IUP Athletics offers competitive scholarships for varsity student-athletes and boasts state-of-the-art athletic facilities.

Research

A strong current of research and innovation flows through IUP—from faculty to graduate students to undergraduate students. It is so strong that it has brought in millions of dollars in grant funding and has earned IUP a national research classification from the Carnegie Foundation for the Advancement of Teaching. IUP is a doctoral university with a high research activity designation—one of only 93 public universities that share this honor. Substantial research has been done in the areas of energy and environment, healthcare, education, business, microbiology, and safety sciences, among others.

Strategic Plan for 2020-25

The IUP Strategic Plan for 2020-25 is designed to transform the culture at IUP to enhance the student experience by fostering exceptional student centeredness. Transformation will include reordering resources to ensure that all students are engaged and can be successful at every point in their journey—transitioning to the university, while enrolled at IUP, and after their time at IUP.

Core Principles

1. Every student is a priority.
2. Promote the search for, production of, and dissemination of knowledge for the benefit of our students and society.
3. Provide a wide range of intellectual and professional opportunities for students that will assist them in developing their potential for becoming productive and responsible citizens.
4. Construct an environment of respect that encourages the growth of diversity, equity, and inclusion.
5. Respond to students and their needs when and where they are to enhance student satisfaction.
6. Design and re-engineer processes and procedures logically to improve ease of use for students.
7. Improve communication, collaboration, and engagement across the university, and with our alumni and community partners.

Impact Areas

Five Impact Areas are identified to support the IUP community in implementing the core principles for the IUP Strategic Plan for 2020-25:

- IUP Readiness
- Finding and Creating Community
- Post-IUP Success
- Academic Success
- Mental Health and Well-Being

President Michael Driscoll

Michael Driscoll is the 20th president of IUP. His leadership of IUP is guided by a commitment to being a student-centered university. Students are empowered to become the world's transformative leaders through high-quality academic programs, strong support structures, and interconnected, hands-on learning experiences outside the classroom.

Currently the longest-serving president in Pennsylvania's State System of Higher Education, President Driscoll was elected in 2017 to chair its Commission of Presidents/Commission for the Universities. He is a member of the NCAA Division II Presidents Council and the Indiana County Chamber of Commerce. He formerly served as a board member of the Center for Rural Pennsylvania, the Pennsylvania Economy League of Greater Pittsburgh (an affiliate of the Allegheny Conference), and locally, Indiana Healthcare Corporation (now dissolved).

In 2023, President Driscoll was honored by City & State Pennsylvania as one of 50 top leaders for the commonwealth over the age of 50. He has also been honored with the 2018 Distinguished Citizens Award from the Laurel Highlands Council of the Boy Scouts of America.

Before his arrival at IUP in 2012, President Driscoll served as the executive vice chancellor and provost of the University of Alaska Anchorage, a position he took after serving in various posts at Portland State University in Oregon. He earned his PhD in 1988, his MS in 1985, and his BS in 1983, all in electrical engineering at Michigan State University.

About PASSHE

Pennsylvania's State System of Higher Education (PASSHE) was established on July 1, 1983, although the 10 universities that compose the State System have a much longer history. The mission of the System is as relevant today as it was at its founding: to increase educational attainment in the commonwealth; to prepare students at the undergraduate and graduate levels for professional and personal success; and to contribute to the economic, social, and cultural development of Pennsylvania's communities, the commonwealth, and the nation. The universities combine to enroll the largest number of Pennsylvania residents among all four-year colleges and universities in the commonwealth. With more than 93,000 degree-seeking students and thousands more enrolled in certificate and other career-development programs, the State System is a vital contributor to the Pennsylvania economy. Collectively, the State System universities offer more than 2,300 degree and certificate programs in more than 530 academic areas. The universities have nearly 800,000 living alumni, the vast majority of whom reside in Pennsylvania.

About Indiana, PA

Indiana County, Pennsylvania, is located in the foothills of the Allegheny Mountains, just one hour east of Pittsburgh. It is home to an extensive **Rails to Trails** system, a variety of yearly festivals, and a community of Old Order Amish families. It is also the birthplace and childhood home of Hollywood actor Jimmy Stewart.

Indiana County hosts fairs and festivals including the Hoodlebug Festival, Pick-A-Dilly Herb Faire, and the Historic Saltsburg Canal Days. These are just a few of the many ethnic, cultural, and agricultural events. While these festivals happen only once a year, the county's trails can be enjoyed year-round. The expansive Rails to Trails system covers 64 miles. Trails in the area include the award-winning Ghost Town Trail (voted Pennsylvania's Trail of the Year 2020 by the Department of Conservation and Natural Resources) and the Hoodlebug, Blairsville Riverfront, and West Penn trails. There are also more ways to enjoy the picturesque views of Indiana County, including 5,452 acres of parks and 792 acres of lakes. Additionally, Indiana County is home to Yellow Creek State Park.

Indiana County is also known as the Christmas Tree Capital of the World. During the holiday season, families can pick out a tree and learn more about why the evergreen is used for these celebrations. The county has other types of farms as well, including dairy, fruit, and vegetable farms. Get to know other aspects of life in Indiana County while you're here, including the unique Amish communities. Tucked away in a secluded section of northern Indiana County is the community of Smicksburg, home to more than 325 Old Order Amish families. See the rolling farmland, hear the clatter of horses pulling buggies, browse the quaint shops, and taste the local cuisine. Shoppers can enjoy selections of pottery, locally made wine and cheese, country crafts, quilts, Amish furniture, and baked goods.

Several historical and interactive attractions make for fun educational experiences. The **Blairsville Underground Railroad History Center** tells the stories of children and adults who escaped slavery during the 1800s. Travel through time while visiting Indiana's 24 sites on the National Register of Historic Places, including four covered bridges. Learn more about famous people who have connections to the area, too. The **Jimmy Stewart Museum** holds many artifacts from some of the actor's most famous films: Mr. Smith Goes to Washington, Harvey, and It's a Wonderful Life. While in the area, you can also see his boyhood home, the church he attended, and a statue in his honor.

To learn more about the region, please visit www.visitindianacountypa.org/about/.



Applications, Nominations, and Expressions of Interest

AGB Search is pleased to assist Indiana University of Pennsylvania with this leadership search.

To apply for the Vice President for University Advancement position, candidates are requested to submit the following:

- (i) résumé;
- (ii) a letter of interest that addresses how the candidate's experiences and qualifications connect with the required/preferred characteristics and priorities as expressed in this position profile; and
- (iii) contact information for five references (to be contacted with candidate's permission at a later date).

For best consideration, applications should be submitted by April 2, 2024, to the AGB Search portal at IUP Vice President for University Advancement. The search will remain open until an appointment is made.

Nominations and expressions of interest in the Vice President for University Advancement position are encouraged. Please direct them to IUPAdvancementVP@agbsearch.com or to the AGB Search consultants listed below:

Kimberly Templeton, JD
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IUP is an equal opportunity employer and, in compliance with federal and state laws and university policy, is committed to providing equal employment opportunities for all persons without regard to age, color, national origin, race, religion, disability, veteran status, sex, sexual orientation, gender identity, or gender expression.

