



DIRECTOR OF MAJOR GIFTS

Linfield College seeks an experienced development professional to join its growing institutional advancement team and lead by performance and example during an exciting time in the College's history as it begins a new era of fundraising excellence.

Linfield is an independent, comprehensive undergraduate institution, nationally recognized for its strong teaching faculty, outstanding science programs and distinctive international emphasis. The College, one of the top liberal arts institutions in the nation, is ranked in the top third of small colleges nationwide by *U.S. News and World Report*, and is listed among the "Best in the West" by *The Princeton Review*. Linfield also tops other national rankings for enrolling veterans and for its diverse student population.

Nestled in the heart of the beautiful Willamette Valley in McMinnville, Oregon, Linfield College has a 160-year history of inspiring students to think critically and act humanely within the best of the liberal arts tradition. The College's School of Nursing in Portland and its new donor-funded wine studies program extend curricular offerings to connect learning, life, and community.

The College has received substantial grants recently from the National Science Foundation, the Murdock Foundation, and the E.L. Wiegand Foundation, among others, and in FY2019 raised \$9.5 million in private gifts from all sources. The potential for increasing private giving, especially from alumni, is significant, and the position offers a rare opportunity for an experienced professional to help accelerate the College's philanthropic success at an important time in Linfield's history.

The search begins as Linfield's popular president, Dr. Miles K. Davis, begins his second year, and as the College nears the end of the quiet phase of its comprehensive "*The Future is Now*" campaign. Poised for a new leap forward, the College is evolving its advancement team and adding new expertise at this juncture in order to ready itself for the public launch of its campaign and sustain momentum for the years to follow.

Reporting to the Senior Director of Development and Executive Director of Campaign Linfield, the Director of Major Gifts will focus on qualifying, cultivating, and soliciting or orchestrating the solicitation of individuals capable of mid-five and six-figure gifts to the campaign. Following national best practice, the new Director of Major Gifts will actively manage a portfolio of approximately 150 high-potential prospects located throughout the Northwest and nationally.

A minimum of three years of experience with evidence of success in individual giving is required for consideration. Salary is negotiable and a generous benefits package is provided.

The city of McMinnville, population 34,500, combines the best of quiet rural and suburban living with small-city sophistication. Reasonably priced housing is plentiful and the local downtown features a satisfying combination of boutique shopping, small historic hotels, and excellent restaurants. Oregon's highly regarded wine industry, which Linfield College supports by preparing entrepreneurs, scientists, and leaders, provides a special attraction for locals and tourists alike. McMinnville's annual 2.8% rate of growth attests to the vibrancy of its community, its mild climate, location just 50 miles from Pacific Ocean beaches, ample opportunities for outdoor recreation, and easy scenic drives to Mt. Hood and local environs.

Linfield College is actively engaged in promoting, advancing, and confirming its commitment to diversity and inclusion, believing that a diverse and vibrant Linfield contributes to academic excellence and critical thinking. Applicants who bring a diversity of identity, culture, experience, perspective, and thought are welcome.

NOMINATIONS AND APPLICATIONS

The search is being assisted by AGB Search, headquartered in Washington, D.C. Applications will be accepted until an appointment is made but should be received by September 30, 2019 to receive full consideration.

Applications must include the following in separate PDF documents:

- A letter of interest addressing experience and why you are attracted to the position;
- A resume or curriculum vitae
- Three professional references with email addresses and phone numbers. References will not be contacted without prior authorization from the candidate

Application materials should be addressed to "Members of the Search Committee" and sent electronically in Microsoft Word or PDF format to: LinfieldMajorGifts@AGBSearch.com.

PLEASE ADDRESS NOMINATIONS AND INQUIRIES TO:

Vance T. Peterson, Ph.D., Executive Search Consultant, vance.peterson@agbsearch.com, or 818-304-5233

Additional information about Linfield College can be found at <https://www.linfield.edu>