

Inviting Applications and Nominations for the Position of

# **Chief Financial Officer (CFO)**



St. Joseph's University, New York

# The Search for **Chief Financial** Officer (CFO)

St. Joseph's University, New York invites nominations and applications for the position of Chief Financial Officer (CFO). Reporting to President Donald R. Boomgaarden, Ph.D., the CFO is responsible for providing strategic leadership in the critical areas of financial planning, analysis and management across the University.



# Strong Tradition, Bright Future

The mission of St. Joseph's University, New York is to provide a strong academic and value-oriented education at the undergraduate and graduate levels, rooted in a liberal arts tradition that supports provision for career preparation and enhancement. The University prepares each student for a life characterized by integrity, intellectual rigor, spiritual depth, social responsibility and service; a life that is worthy of our motto: Esse non videri — "To be, not to seem." With distinct campuses in Brooklyn and Long Island, St. Joseph's for over a century has been dedicated to providing a diverse population of students in the New York metropolitan area with an affordable education rooted in the liberal arts tradition. While proud of its Catholic tradition, St. Joseph's is an independent and coeducational institution that provides a strong academic education at the undergraduate and graduate levels and offers more than 60 programs.

The institution was founded as St. Joseph's College for Women in Clinton Hill, Brooklyn, in 1916 by the Congregation of the Sisters of St. Joseph in response to a need for a day college for young women. After humble beginnings -St. Joseph's enrollment was 12 in one small building its first year - the University has more than 49,000 alumni and typically graduates more than 1,100 students each year.

Sisters from the congregation have served as faculty and in key leadership roles — including president — throughout the University's history. Their contributions continue to serve as the embodiment of St. Joseph's mission and core values.

The more than 3.800 men and women who comprise St. Joseph's diverse student body come from communities across New York, the nation and the world. The University welcomes students of all backgrounds and ages, including international students and those with military experience.

# **SJNY Military and Veteran Affairs**

St. Joseph's provides military and veteran students with unique and innovative programs, and resources necessary for academic success. Our Military and Veteran Career Development initiative delivers individualized attention and veteran-centric resources to help military personnel enjoy positive job search experiences. St. Joseph's is a proud participant in the Post-9/11 GI Bill® and offers special tuition rates for service members.

The Post-9/11 GI Bill is a registered trademark of the U.S. Department of Veterans Affairs.

#### **MISSION**

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#### **ACCOLADES**

For more than 20 years, U.S. News & World Report has recognized St. Joseph's University, New York as an outstanding university in the region, placing it in the top tier of its rankings of Regional Universities North. The University's strong freshman retention rate and continuing dedication to highly personalized instruction has helped secure the institution's top tier placement. St. Joseph's has also been recognized by such publications as Military Times for its commitment to providing opportunities to America's veterans and active military.

# SJNY FAST FACTS

Tuition: \$37,810 (2025-2026)

SJNY Enrollment: 3,899 (Fall 2024) Full-Time Faculty: 156 (Fall 2024) Part-Time Faculty: 330 (Spring 2024)

#### **BROOKLYN**



**Enrollment** 

- Undergraduate: 863
- Graduate: 132

Percentage of undergraduate students receiving financial aid: 88%

#### **LONG ISLAND**



**Enrollment** 

- Undergraduate: 2,117
- Graduate: 406

Percentage of undergraduate students who receive financial aid: 89%

#### **ONLINE**



**Enrollment** 

- Undergraduate: 193
- Graduate: 188

# STUDENT-TO-FACULTY RATIO

**BROOKLYN: 9:1** LONG ISLAND: 13:1

# **ACADEMICS**

St. Joseph's offers more than 100 undergraduate majors, pre-professional and certificate programs.

# **ATHLETICS**

**BROOKLYN** 10 intercollegiate athletic teams competing in the NCAA

**LONG ISLAND** 17 intercollegiate athletic teams competing in the NCAA

#### **Enrollment**

Total enrollment stands at 3,899 - 3,173 undergraduates and 726 graduate students — as of the fall 2024 semester.

# **Campuses**

#### **Brooklyn**

Located at the center of one of the nation's most diverse academic and cultural cities, the Brooklyn Campus offers easy access to transit lines and brings students from every part of the New York metropolitan area to the University each day. The Barclays Center, the Brooklyn Academy of Music, the Brooklyn Public Library and the Brooklyn Museum are minutes away from the campus, which is housed in nine buildings across three blocks in the picturesque and historic Clinton Hill neighborhood. The campus includes The Hill Center, which features NCAAregulation basketball and volleyball courts. Manhattan is just over the Brooklyn Bridge, giving students quick and easy access to such world-renowned institutions as the Metropolitan Museum of Art, the New York Public Library, Madison Square Garden, Carnegie Hall and Lincoln Center.

#### Long Island

Located in Patchogue, New York, the Long Island Campus is situated on a 32-acre lakeside property on the South Shore of eastern Long Island. Just a short distance away from the Great South Bay, Long Island MacArthur Airport, Brookhaven National Laboratory, Orient Point and many of Long Island's ocean beaches, the Long Island Campus provides an ideal setting for studying, socializing and partaking in extracurricular activities. Campus facilities include seven buildings - including a new, 33,000-square-foot Student Center — and a state-of-theart 24.8-acre Outdoor Field Complex.

#### Online

SJNY Online provides an opportunity for all students - from newly graduated high school students to adult learners — to further their academic, personal and professional education goals, while taking advantage of St. Joseph's resources, discounted tuition rate and generous transfer credit system. With degree programs in business, criminal justice, general studies, health administration, human services and more, our online programs are in high demand and focus on emerging fields that allow for continuous professional and personal advancement in a global society.

# **Course Offerings**

St. Joseph's offers a practical, hands-on liberal arts education. Guided by its core curriculum, students are challenged to "reflect and engage" with the ideas and assumptions that affect the community and the world. Students at St. Joseph's receive a well-rounded, active and value-oriented education, enriched by community service projects, internships and close faculty interaction. The University also is dedicated to providing affordable tuition and housing opportunities, generous scholarships and unique services designed to benefit students.

St. Joseph's offers baccalaureate degrees in 65 majors across 47 undergraduate programs, as well as a variety of special course offerings, advanced certificates and preprofessional programs.

With high-quality, in-demand academic offerings, St. Joseph's programs are designed for traditional students and working adults who need to balance undergraduate and graduate school with full-time employment and family responsibilities. With accelerated night classes, students can earn a degree quickly, without sacrificing the face-toface interaction of classroom instruction.

St. Joseph's has over 20 graduate programs that includes Adult-Gerontology Primary Care Nurse Practitioner, Family Nurse Practitioner, Childhood or Adolescent Special Education with an annotation in Severe and Multiple Disabilities, Infant and Toddler Early Childhood Special Education, Literacy and Cognition, Mathematics Education and a dual M.A. in Literacy and Cognition/ Special Education with an annotation in Severe and Multiple Disabilities. Other degrees include Human Services Leadership, M.S. in Cyber Security, and M.S. in Management with concentrations in Organizational Management, Health Care Management and Human Resources Management. The University offers MBA degrees in Accounting, Health Care Management and Health Care Management with a concentration in Health Information Systems. The Brooklyn Campus also offers an M.F.A. in Creative Writing. There are also three advanced graduate certificates in Human Services Leadership, Human Resources and Health Care Management.

Additionally, St. Joseph's offers over 60 unique dualdegree programs, which allow students to earn bachelor's and master's degrees in condensed periods of time at an affordable rate.



# **DEGREES OFFERED**

## Undergraduate

- Bachelor of Arts
- Bachelor of Science

### **Graduate Degrees**

- Master of Arts
- Master of Fine Arts
- Master of Business Administration
- Master of Science
- Master of Social Work

#### **Dual Degrees**

The University offers 64 dual-degree programs



# **Faculty**

Students choose St. Joseph's for its small, hands-on classes, meaningful faculty interaction, vibrant student life, commitment to leadership and compassionate service to others. With a 12:1 student-to-faculty ratio, the University's faculty are mentors, valued advisers and leaders within their own specialties who bring today's issues and future trends into the classroom. None of our classes are taught by graduate assistants.

# **Experiential Learning**

Outside of the classroom, St. Joseph's facilitates internship opportunities that introduce students to the workforce and provide the hands-on, real-world experience needed to succeed. St. Joseph's students have interned in politicians' offices, at such top companies as Google, NASA, Major League Baseball, the Brooklyn Navy Yard, Viacom/MTV and at leading accounting firms, including Grant Thornton LLP. The University also provides its students with the opportunity to explore the world via its study abroad and honors programs.

# **Study Abroad Opportunities**

Since 2002, the Office of Global Studies has provided a global learning experience. Our long- and short-term programs take students beyond the classroom, exposing them to other cultures and ways of life. Global Studies destinations have included Ireland, Japan, Costa Rica, Nicaragua, France, England, Poland, Thailand, Romania, Germany and more.

#### **Athletics**

With 27 NCAA D3 teams across two campuses, the SJNY Bears and Golden Eagles compete in soccer, basketball, volleyball, baseball, softball, swimming, tennis, lacrosse, golf and cross country. In addition, St. Joseph's is out front in a fast-emerging collegiate sport: women's flag football. Flag football teams on both campuses marked their first season this spring.

Our student-athletes earn high marks in the classroom while scoring high accolades on the field and court — a true mark of D3 athletics. Season after season, scholar-athletes on both the Brooklyn and Long Island Campuses have been honored by the Skyline Conference with Academic Honor Roll achievements and Elite 19 awards (presented to a studentathlete with the highest cumulative GPA competing in the conference championship in their division). SJNY athletes have also netted College Sports Communicators honors for combined performances on the field and inside the lecture halls and labs.



# **Leadership Opportunity**

St. Joseph's University New York celebrates its mission, identity and legacy as an institution founded by the Sisters of St. Joseph as it seeks the University's next Chief Financial Officer (CFO). At this moment of tremendous opportunity and challenge in Higher Education, the University is fortunate to have capable and committed leadership. Since 2017,

Donald R. Boomgaarden, Ph.D., has served as a visionary and impactful president, with his contract having just been renewed by the Board of Trustees for an additional five years. Dr. Boomgaarden is supported by a highly effective Provost and VPAA, Heather Barry, Ph.D., who first joined the faculty in 2002, and a high-functioning and devoted Board of Trustees.

#### LEADERSHIP PRIORITIES

The University's mission and values will be actualized by the new CFO who will be expected to:

- Participate in New Strategic Plan. Beginning in fall 2026, the University is excited to begin a new highly collaborative strategic planning process, which will set in motion a bold and unifying vision for the University's future and its unique place in higher education.
  The CFO will have an important leadership role in this process and partner with others in the plan's development.
- Build and Enhance Enrollment. Like many private colleges and universities, improving enrollment and diversifying revenue sources remain an important objective for the University. The CFO will be a key contributor in designing and executing strategies that help accomplish this objective over time.
- Further Academic Excellence. With highly committed faculty and academic leadership, the University has a strong academic reputation. Committed to excellence, it provides a transformational experience that prepares students for meaningful and successful lives. To continue this legacy, it is committed to fostering faculty development, as well as the creation of innovative programs that attract students and address regional and national education needs.

- Maintain University Culture. St. Joseph's enjoys a collegial culture with all University constituents embracing a highly valued sense of belonging. While the University includes two physical campuses (Brooklyn and Patchogue, Long Island) and Online programs, we are one university with an energizing and diverse student population. The University will continue its commitment to build upon this culture in today's dynamic environment.
- Modernize Business Operations. While the University operates efficiently, it seeks to modernize and streamline its business operations to better navigate the complex and evolving landscape of higher education. It is open to fresh perspectives, innovative approaches and welcomes the insight of a new senior financial leader who will help guide its future. Key priorities include modernizing the budgeting process (e.g., multi-year planning, project-based budgeting and grants management, all in alignment with our strategic goals), enhancing administrative assessment practices, maximizing net revenue, advancing technology and facility upgrades, and continuing to invest in human capital by recognizing and rewarding the contributions of its dedicated faculty, staff and administrators.



# **Core Duties and Responsibilities**

The CFO is the key advisor to the President, and partners with other senior leaders, on managing the financial affairs of the University. The CFO is also an important source of information, perspective and support to the Board of Trustees and its committees.

The CFO serves as a communicator to, and collaborator with, all stakeholders on the financial condition and prospects of the University.

The CFO is responsible for budgeting and financial planning functions and for leading the alignment of financial and physical resources with the strategy and plans of the University. The CFO will develop multi-year plans for both finances and physical plant, including upgrades to IT and facilities. The CFO focuses on making the best use of the financial and physical assets in support of the objectives of the University. Cost control and risk management are components of that responsibility.

The CFO is responsible for the business operations of the University (accounting, physical plant, human resources, security, risk management) and for improving the timeliness, cost effectiveness, and efficiency of those operations. Sustaining a highly motivated, responsive and skilled team within the business departments is important.

# The Ideal Candidate Will Possess:

- A commitment to the University's mission and values.
- Master's degree required.
- A track record of success collaboratively leading financial planning and budgeting processes.
- Ability to understand diverse viewpoints and complex data to reach a decision.
- Knowledge and experience with financing options for capital planning and
- Financial experience in areas such as budgeting, accounting, audits, treasury, debt and grants management.
- Proven ability to build leadership teams and manage diverse business functions, with a focus on improving efficiency, customer service and leveraging technology to streamline services.
- Strong negotiation skills and the ability to comfortably navigate business opportunities such as corporate partnerships and contractual relationships.
- An understanding of the higher education landscape and a commitment to shared governance within a university.
- Appreciation for and openness to the University's collaborative, peoplecentered culture.
- Experience at an institution of comparable size, diversity and complexity to the University.
- Strong background in security management and facility/physical plant operations.
- Ability to communicate with diverse groups within the University environment.



# **Leadership Attributes**

- Genuinely eager to embrace the University's mission, traditions, values and culture.
- A track record showing strong character, integrity and an ability to partner and build trust with others.
- An uncompromising work ethic reflective of the University's values.
- Strong budgeting and financial management.
- An open and collaborative leadership style.
- Responsiveness to questions, suggestions and concerns.

- Demonstrates strong listening skills and effectively communicates complex financial information to diverse audiences.
- An analytical approach to examining issues, drawing on multiple sources and diverse perspectives, to make data-informed decisions in complex situations.
- Demonstrated expertise in overseeing diverse operations spanning multiple locations, developing cohesive teams and sustaining employee engagement across all facilities.
- Dynamic and creative innovator ready to confront today's financial challenges with fresh solutions.



# **The Applications Process**

All nominations, inquiries and applications will be received and evaluated in full confidence. For best consideration, application materials should be received by October 20, 2025, and include:

- A letter of interest stating how the candidate's experiences and qualifications connect with the desired leadership attributes and themes stated in the profile.
- Curriculum vitae/resume.
- Five professional references with email addresses and telephone numbers. References will not be contacted without prior authorization from the candidate.

The annual salary range for this position is \$250,000 to \$300,000.

Application materials should be submitted through the AGB Search portal system at: SJNY - CFO Application Portal.

Nominations and inquiries should be sent to SJNY-CFO@agbsearch.com.

The SJNY CFO search will be assisted by:

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# ST. JOSEPH'S UNIVERSITY, NEW YORK

Integrity • Spiritual Depth • Intellectual Rigor • Social Responsibility • Service

