



University of New Hampshire

DARE TO DO



ROLE
**Executive Vice President,
Finance and Administration**

2025 — DURHAM NH

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43.134766° N





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Your Opportunity

POSITION

**Executive Vice President,
Finance and Administration**

REPORTING RELATIONSHIP

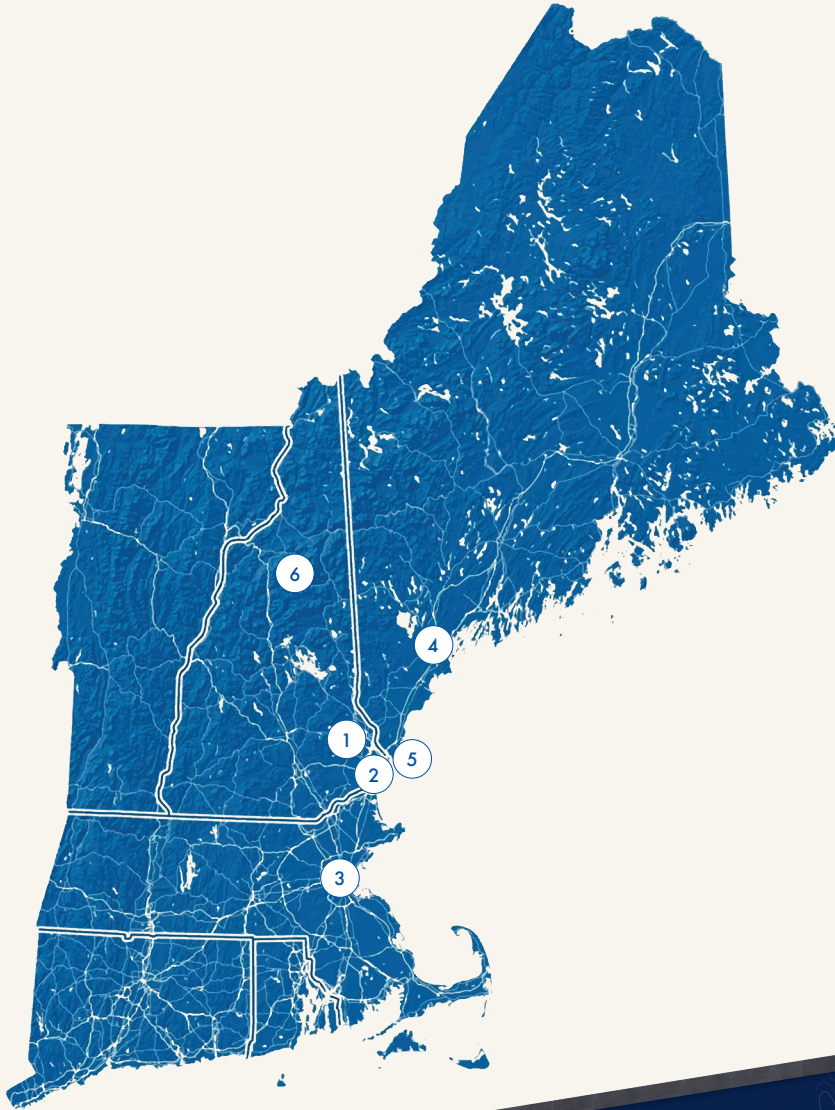
President Elizabeth Chilton

OFFICE REQUIREMENT

In Office

LOCATION

- ① **Durham, NH**
- ② 20 minutes to Portsmouth, NH
- ③ 90 minutes to Boston, MA
- ④ 60 minutes to Portland, ME
- ⑤ 20 minutes to the Atlantic Ocean
- ⑥ 90 minutes to the White Mountains





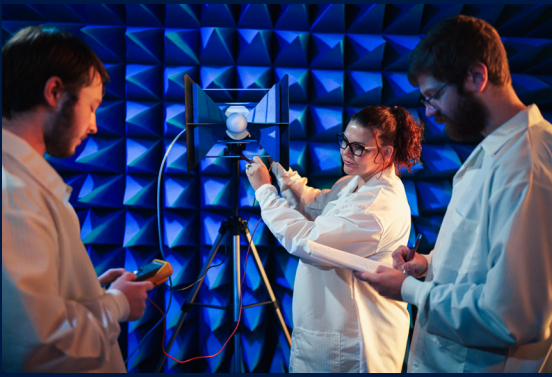
ABOUT THE UNIVERSITY OF NEW HAMPSHIRE

It's a great day to be a Wildcat.

Founded in 1866, the University of New Hampshire (UNH), the state's public research university, provides comprehensive, high-quality undergraduate programs and graduate programs of distinction. Its primary purpose is learning. With an 18:1 undergraduate student-to-faculty ratio, students collaborate with faculty in teaching, research, creative expression and service. UNH has a national and international agenda and holds land-grant, sea-grant and space-grant charters. With its main campus in Durham and campuses in Manchester and Concord (UNH School of Law), the university serves New Hampshire and the region through continuing education, cooperative extension, cultural outreach, economic development activities and applied research. UNH offers over 200 degree programs and has the following academic units:

Carsey School of Public Policy; College of Engineering and Physical Sciences; College of Health and Human Services; College of Liberal Arts; College of Life Sciences and Agriculture; the Graduate School; School of Marine Science and Ocean Engineering, UNH Manchester, and UNH School of Law. UNH has a total of 1,450 faculty, two-thirds of which are full-time.





UNH is distinguished by its commitment to high quality undergraduate instruction, select excellence in graduate education, relatively small size (13,000 undergraduate and 2,400 graduate students), a location in a beautiful and culturally rich part of the seacoast of New England and a strong sense of responsibility for this special place, a commitment to serving the public good and our emergence over the past decade as a significant research institution. UNH's operating budget is \$640 million, and its endowment (market value as of July 1, 2025 is over \$529 Million. UNH has more than \$120 million in funded external research that puts UNH in the top 15 percent of universities in the United States for research and funding.



UNH at a Glance

- Contributes \$2.4 billion to New Hampshire's economy each year
- Is ranked by U.S. News and World report as the Best Value public university in New England
- Is one of a select few Land-, Sea- and Space Grant universities
- Is ranked first for safest university town in the country
- Has research instruments on more than 20 satellites orbiting the Earth
- Has raised more than \$300 million in its largest capital campaign
- The nation's 3rd highest rated university for environmental sustainability



To learn about the charming town of Durham or the beautiful seacoast of New Hampshire, please visit:

[The Town of Durham New Hampshire](#)
[Seacoast New Hampshire](#)

UNH Leadership



Elizabeth S. Chilton became the 21st President of the University of New Hampshire in on July 1, 2024.

Previously, Chilton had served as the inaugural chancellor of Washington State University's Pullman campus, the system's land-grant flagship. She joined WSU in 2020 as provost and executive vice president of the WSU System, serving as a chief academic officer and overseeing research functions across the six-campus system. Chilton continued in that role while also serving for two and a half years as Pullman's chancellor until coming to UNH.

Since her arrival at UNH, Chilton has focused on building the leadership team, making several strategic organizational changes and initiating a new strategic budget process. Under her leadership, the university has launch its next strategic plan, "One UNH: Roadmap to 2030," and completed its larger campaign in the university's history.

A first-generation college student, Chilton has a strong commitment to access and inclusion in higher education.

She earned a B.A. in anthropology at the University at Albany, SUNY. She then earned her master's and Ph.D. in anthropology at the University of Massachusetts Amherst.

After earning her Ph.D., Chilton went to Harvard University, where she served as an assistant professor and then associate professor. In 2001, Chilton returned to the University of Massachusetts Amherst where she served as a professor and in a variety of leadership roles, culminating as the inaugural associate vice chancellor for research and engagement. In 2017, Chilton became dean of the Harpur College of Arts and Sciences at Binghamton University, the most selective research university for undergraduate admissions in the State University of New York system.

Chilton's academic work focuses on the pre-colonial archaeology of Northeast North America. She is the author of dozens of peer-reviewed book chapters and journal articles. She is an avid hiker, kayaker, and canoeist and an enthusiastic choral singer. Her husband, Michael Sugerman, is also an anthropology professor. The couple has an adult son and three lively dogs.

Position Summary

The Executive Vice President, Finance and Administration (EVPFA) is a key partner in developing and implementing the University's financial strategy and strategic plan. Working collaboratively with President Chilton, Provost Jen Riley, and University leadership, as well as the UNH System Board of Trustees, the EVPFA ensures that the institution's operational and capital resources are deployed responsibly and consistently with its strategic plan.

The EVPFA reports directly to the President and serves as a key member of the President's Executive Leadership Team and the University System of New Hampshire (USNH) financial team. The EVPFA is responsible and accountable for a diverse portfolio of divisional units, including the full suite of finance, facilities, real estate, hospitality and campus services, human resources, enterprise technology for the USNH, and the campus police. UNH is currently initiating changes to its budget process and model, and the EVPFA will have strong responsibility in helping to lead the transition to the new approach.

In addition to the day-to-day responsibilities of the role, the EVPFA will be expected to focus on the following opportunities:

Financial

- Develop and execute financial strategies aligned with the University's objectives and long-term vision

Operations

- Develop and implement recommendations concerning the strategic allocation of resources, business processes, and policies; develop strategies to improve financial performance and efficiency; and identify trends and changes in resource management.
- Ensure that the institution complies with financial regulatory, legal, administrative, collectively bargained, contractual, and procedural standards of excellence.
- Provide significant support to University System of New Hampshire system-wide shared services efforts, including the development and implementation of a "Service Level Agreement" model for system campuses.

Transformational Strategy

- Collaborate with the leaders of Academic Affairs, Student Affairs, Institutional Advancement and External Relations, and Enrollment Management, among others, to secure and maximize revenues, contain costs, invest and maximize endowment funds, and plan for the resource needs of technology, finance, facilities, and capital projects.

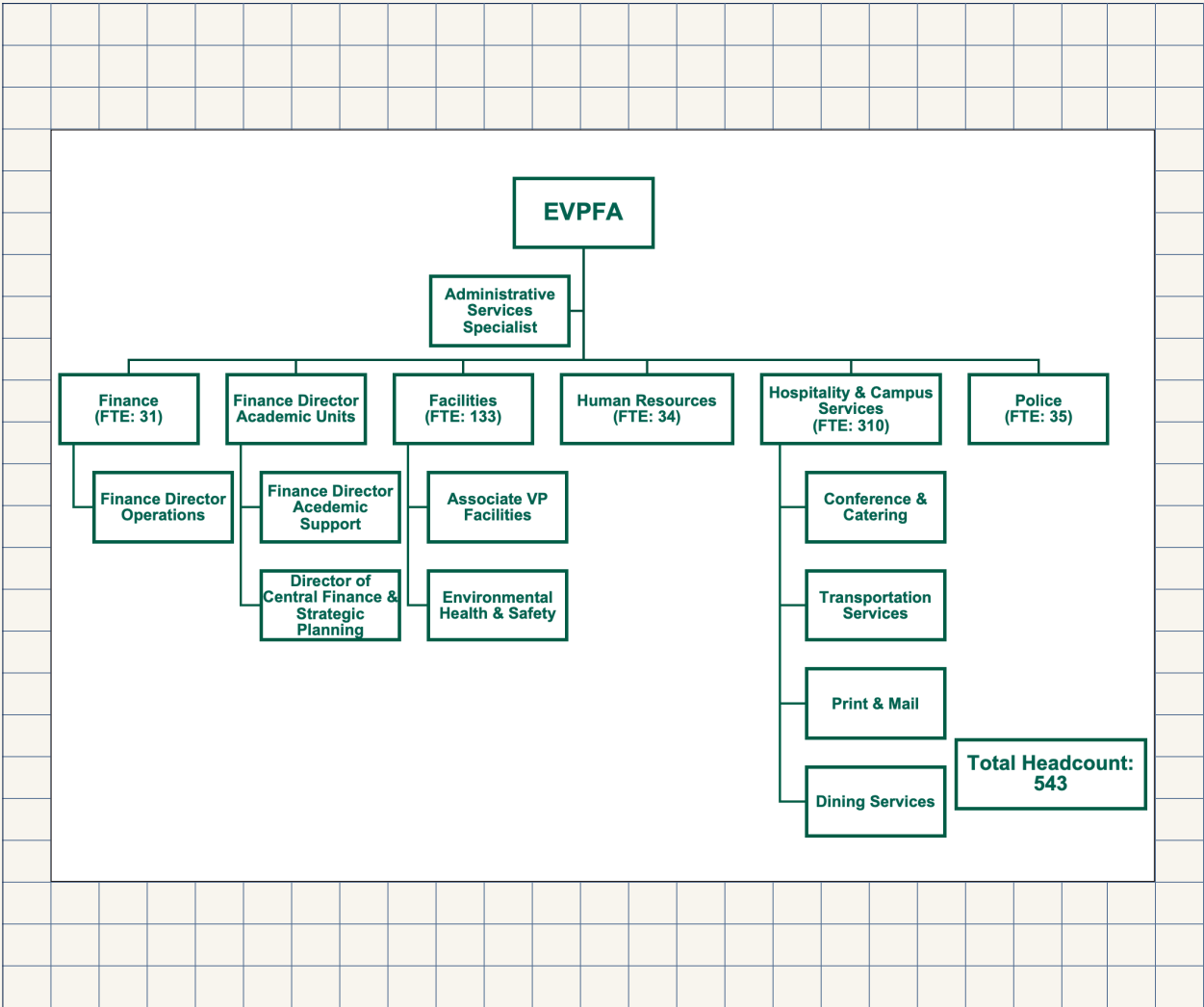
Leadership

- Take a long-term view, build a shared vision with others, and catalyze organizational change.
- Influence others and empower division leaders to translate vision into action.

Finance and Administration Organization

The EVPFA is responsible and accountable for: finance, budgeting and financial planning and analysis, facilities planning and business management, real estate and capital projects, hospitality and campus services, human resources and people operations, enterprise technology, and police and campus safety.

Direct reports include: Associate Vice President of Facilities, Executive Director of Hospitality Services, Chief Human Resources Officer, Chief of Police, and the Directors of Finance, including University System personnel dedicated to shared services integration.



The Candidate

The successful candidate for this position will be a highly skilled and talented executive with multifaceted expertise and excellent interpersonal and communication skills. Particularly important will be a team focus that engages vice presidents, deans, and other stakeholders in the financial and operational success of the University. The candidate will exhibit exceptional strategic, financial, management, and operational skills and a demonstrated track record of leadership success in organizations of analogous complexity with multiple stakeholders. The ideal candidate will have proven experience managing, mentoring, and developing diverse teams, as well as experience leading operational, strategic, and multi-year financial planning.

Experiences and Professional Qualifications

The successful candidate will have an established record of progressively responsible positions in relevant finance and administrative roles. A bachelor's degree is required, and an MBA, CPA, or other advanced degree is preferred.

The successful candidate will demonstrate an established record of progressively responsible positions in relevant finance and administrative roles in higher education, non-profit or other complex multi-faceted organizations. The ideal candidate will be a very experienced manager with strong financial and business acumen who is also knowledgeable regarding the other critical areas of oversight. They will need to be collaborative, transparent, and an excellent communicator. Prior experience working with boards of trustees or related governance structures is preferred.

The ideal candidate will have many of the following attributes:

- Bachelor's degree and 8 years in a senior-level finance or accounting position in higher education, non-profit or other complex multi-faceted organizations, with deep experience in strategic planning and execution, budgeting and cost control principles.
- Experience managing a team using knowledge of national trends and best practices in higher education, non-profit or other financial areas, including current strategies in enrollment, tuition discounting, and other drivers of cost and revenue.
- Experience leading strategic financial modeling, analysis, and scenario planning.
- A track record of managing banking relationships, debt financing, and capital-raising activities.
- Experience in reallocating resources, reducing expenditures, and finding new sources of revenue.
- Ability to establish metrics tied to financial and institutional strategies, monitor progress towards them, and drive desired results.
- Proven track record for visionary leadership during organizational change.
- Demonstrated strategic mindset, including excellent analytical, problem-solving, and interpersonal skills.
- Proven experience in evaluating, managing, and/or upgrading accounting and enterprise systems/processes.
- Possess the fortitude to push back with senior leadership and share unpopular points of view as needed to ensure that the University meets its financial expectations now and into the future.

- Outstanding leadership ability, including communication and presentation skills, confidence, executive presence, and ability to manage and motivate staff.
- Shares knowledge and expertise with leadership to improve the financial acumen of leaders and employees to understand the financial outlook and expectations.
- An open, collaborative and engaging management style that builds strong relationships both across the campus and throughout the surrounding communities, other campuses and system teams.

Preferred Qualifications

- Advanced degree in finance and professional certifications (MBA, Master's in Accounting, Certified Public Accountant and/or Certified Management Accountant) preferred.
- Systems implementation experience.
- The successful candidate will also have demonstrated a commitment for promoting excellence to achieving ethnic, gender and cultural diversity.

Procedure for Applying

The Search Committee is currently accepting and reviewing applications until the position is filled. Consideration of applications will begin **November 24, 2025**.

Candidates Should Provide

- Letter of interest stating how the candidate's experiences and qualifications connect with the characteristics and priorities expressed in the position profile.
- Resume or curriculum vitae.
- Five professional references with emails, telephone numbers and a description of the candidate's professional relationship with each reference listed (references will not be contacted without prior written authorization from the applicant).

All application materials should be submitted electronically in PDF format through the AGB Search portal system at bit.ly/46WePLF. Should you have any questions or encounter any difficulties with the application process, please contact: UNH_EVPFA@agbsearch.com

The search is being assisted by AGB Search. Please direct any nominations, expressions of interest, or questions regarding the application process to UNH_EVPFA@agbsearch.com or to the AGB Search team below:

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University of New Hampshire

The University of New Hampshire is a public institution with a long-standing commitment to equal opportunity for all. It does not discriminate on the basis of race, color, religion, sex, national origin, age, veteran's status, gender identity or expression, sexual orientation, marital status, disability, genetic information, pregnancy, or political orientation, in admission or access to, or treatment or employment in, its programs, services, or activities.